CURRICULUM VITAE

Leonard Scott Newman

Business Address and Telephone:

Syracuse University
Department of Psychology
430 Huntington Hall
Syracuse, NY 13244-2340
Phone: (315) 443-4633

Home Address and Telephone:

330 Rugby Road
Syracuse, NY 13203
Phone: (315) 422-5185

Personal Information:

Date of Birth: July 7, 1961
Place of Birth: New York, NY
Citizenship: USA

Education:

B. A. Cornell University, Ithaca, NY, 1983
M. A. New York University, 1987
Social/Personality Psychology Program
PhD New York University, 1990
"The stable disposition concept and spontaneous trait inference: Developmental and individual differences".
Social/Personality Psychology Program
Minor: Quantitative Psychology
Principal Advisor: Diane N. Ruble

Employment:

2006-present	Associate Professor of Psychology, Syracuse University
1998-2006	Associate Professor of Psychology, University of Illinois at Chicago
1993-1998	Assistant Professor of Psychology, University of Illinois at Chicago

1991-1993	Post-doctoral fellow, Department of Psychology, Case Western Reserve University
1990-1991	Adjunct Instructor, Department of Psychology, Princeton University

Teaching Experience:

2006-present	Department of Psychology, Syracuse University Undergraduate courses: "Social Psychology," "Experimental Social Psychology," Laboratory in Social Psychology," "Why Good People do Terrible Things," "Foundations of Human Behavior" Graduate courses: "Attitudes and Social Cognition", "The Social Psychology of Genocide and Mass Killing," "Attitude Change," "Research methods in social psychology"
1993-2006	Department of Psychology, University of Illinois at Chicago Undergraduate courses: "Laboratory in Social Psychology", "Theories of Personality", "Writing in Psychology", "Social Psychology" and "Social Psychology: What Every Student Should Know" (Freshman Seminar). Graduate courses: "Attitudes and Social Cognition", "Research on Psychological Defense", "The Social Psychology of Genocide and Mass Killing," and "Statistics as Principled Argument" (1 credit seminar).
1993	Department of Psychology, Case Western Reserve University. Spring semester: Taught 1 credit seminar, "Hidden Influences on Behavior"
1990 - 1991	Lecturer, Department of Psychology, Princeton University. Fall semester: "Social Psychology" (with E. E. Jones). Spring semester: "Developmental Psychology"

Teaching Awards and Honors:

Allport Research Mentor Award, Syracuse University, 2009

Teaching Recognition Program Award, Council for Excellence in Teaching and Learning, University of Illinois at Chicago, 1998

Nominated by the graduating senior class for the Silver Circle Teaching Award, University of Illinois at Chicago, 1998, 1999, 2003

Other Awards and Honors:

Dean's Outstanding Dissertation Prize in the Social Sciences, New York University, 1991.

Dissertation Award, Society for Experimental Social Psychology (SESP), 1990.

Stuart W. Cook Award for Research in Social-Personality Psychology. New York University, 1989.

Dean's Dissertation Fellowship Award, New York University, 1988-89. Western Psychological Association Scholarship Award, 1988.

George Zimbardo Memorial Award for Research in Social-Personality Psychology. New York University, 1986.

Grants/External Support:

Burton Blatt Instititute Innovation Grant, Syracuse University, 2007. "Measures of Attitudes Toward People With Disabilities." $2,500.

Office of Social Science Research, University of Illinois at Chicago, 2005. "Unconscious inhibition of threatening stimuli," $702.

Office of Social Science Research, University of Illinois at Chicago, 2002. "Reversing the mere exposure effect." $2,520.

Chicago Consortium for Stigma Research, 2002. "People with Schizophrenia as Targets of Projection." $3,894.

National Institute of Mental Health (1 R01 MH58876-01), "Causes and Effects of Defensive Projection: A Social-cognitive Model" $317, 706, 1999-2002

National Science Foundation (SBR-9809188), "Testing a new model of defensive projection: What gets projected?," 1998-1999. $35,821.

Campus Research Board, Office of the Vice Chancellor for Research, University of Illinois at Chicago, 1994, "Explaining Defensive Trait Projection." $5,900.

Office of Social Science Research, University of Illinois at Chicago, 1994. "Classical Trait Projection as a Function of Thought Suppression: A Direct Test." $1,100.

NRSA Postdoctoral Fellowship, National Institute of Mental Health, #1 F32 MH09802-01A1, "Determinants of Response to Self-concept Threat," 1991-1993. Sponsor: Roy F. Baumeister.

US Department of Education National Graduate Fellows Program (NGFP) fellowship, 1986. Declined.

Membership in Professional Organizations:

Society of Experimental Social Psychology (FELLOW)
Association for Psychological Science (FELLOW)
Society for Personality and Social Psychology
American Psychological Association, Divisions 2 and 8
Association of Genocide Scholars
Midwestern Psychological Association (Program committee, 2001-2003)

Editorial Activities

Editor, *Basic and Applied Social Psychology,* January, 2009-December, 2013

Editorial Boards: *Journal of Research in Personality* (2002-2003), *Basic and Applied Social Psychology* (2000-2008, 2014-present), *Personality and Social Psychology Bulletin* (2005-2010), *Social Cognition* (2001-present), *Psychological Inquiry* (2002-present).

Ad Hoc Editorial Consultant, 1989-present: *American Psychologist, Anxiety, Stress, & Coping, British Journal of Social Psychology, Child Development*, *Cognition and Emotion, Cognitive Therapy and Research, Developmental Review*, *European Journal of Social Psychology, European Review of Social Psychology, International Journal of Clinical and Experimental Hypnosis, Journal of Abnormal Psychology*, *Journal of Experimental Social Psychology*, *Journal of Mental Health, The Journal of Nonverbal Behavior, Personality and Individual Differences, Journal of Personality and Social Psychology*, *Personality and Social Psychology Bulletin*, *Psychological Bulletin*, *Psychological Review*, *Psychological Science*, *Sex Roles, Social Development*, *Social Justice Research*.

Other Reviewing

SESP Dissertation Award Committee, 2009
Judge, Graduate Poster Award, Society for Personality and Social Psychology, 2004 and 2005
Program Committee, Midwestern Psychological Association, 2001 - 2003
American Psychological Association, Division 8, abstract reviewer for 1995, 1996, and 1997 conventions
Western Psychological Association, abstract reviewer, 1994
Ad Hoc Consultant, National Science Foundation, 1993-1994, 1998, 2011
Reviewer, APA Student Travel Awards program, 1994

Journal Articles:

Porter, S., & Newman, L. S. (in press). A Brief Measure of Attitudes Toward Resident Advisors. *College Student Journal*.

Newman, L. S., Zhang, L., & Huang, R. (in press). Prejudice in Major League Baseball: Have Black Players Been Held to a Higher Standard Than White Players? *Journal of Sport and Social Issues*.

Tang, Y., & Newman, L. S. 2014). How people react to social psychological accounts of wrongdoing: The moderating effects of culture. *Journal of Cross Cultural Psychology*, *45*, 752-763.

Newman, L. S., Sapolsky, M. S., Tang, Y., & Bakina, D. A. (2014). What's recalled depends on the nature of the recall procedure: The case of mnemic neglect. *Social Psychology*, *45*, 93-102.

Newman, L. S., & Kraynak, L. R. (2013). The ambiguity of a transgression and the type of apology influence immediate reactions. *Social Behavior and Personality, 41,* 31-46.

Newman, L. S., Bakina, D. A., & Tang, Y. (2012). Skepticism about Psychology: The role of Preferred Beliefs (Comment on Lilienfeld, 2012). *American Psychologist*, *67*, 805-806.

Winer, E. S., Cervone, D., Newman, L. S, & Snodgrass, M. (2011). Subchance perception: Anxious, non-defensive individuals identify subliminally-presented positive words at below-chance levels. *Personality and Individual Differences, 51, 996-1001*.

Slepian, M. L., Weisbuch, M., Rutchick, A. M., Newman, L. S., & Ambady, N. (2010). Shedding light on insight: Priming bright ideas. *Journal of Experimental Social Psychology, 46*, 696-700.

Newman, L. S., Hernandez, W., Rutchick, A. M., & Bakina, D. A. (2009). Implicit egotism on the baseball diamond: Why Peter Piper prefers to pitch for the Pittsburgh Pirates. *Names: A Journal of Onomastics*, *57,* 176-181.

Newman, L. S., & Bakina, D. A. (2009). Do people resist social-psychological perspectives on wrongdoing? Reactions to dispositional, situational, and interactionist explanations. *Social Influence, 4,* 256-273.

Newman, L. S. (2009). Was Walter Lippmann interested in stereotyping? *Public opinion* and cognitive social psychology. *History of Psychology*, *12,* 7-18.

Newman, L. S. (2009). Have dispositional inferences been oversold? The role of trait judgments in the Multiple Inference Model. *Psychological Inquiry*, *20,* 44-47.

Newman, L. S., Nibert, J., & Winer, E. S. (2009). Mnemic neglect is not an artifact of expectancy: The moderating role of defensive pessimism. *European Journal of Social Psychology, 39,* 477-486.

Newman, L. S., Caldwell, T. L., & Griffin, T. D. (2008). The undesired selves of repressors. *Cognition and Emotion, 22,* 709-719.

Newman, L. S., Caldwell, T., Chamberlin, B. W., & Griffin, T. D. (2005). Thought suppression, projection, and the development of stereotypes. *Basic and Applied Social Psychology, 27*, 259-266.

Caldwell, T., & Newman, L. S. (2005). The timeline of threat processing in repressors: More evidence for early vigilance and late avoidance. *Personality and Individual Differences, 38*, 1957-1967.

Corrigan, P. W., Bodenhausen, G. V., Markowitz, F., Newman, L. S., Rasinski, K., & Watson, A. (2003). Demonstrating translational research for mental health services: An example from stigma research. *Mental Health Services Research, 5*, 79-88.

McKinney, L. C., & Newman, L. S. (2002). Anticipating responses to one's own misdeeds: Repressive coping and the prediction of others' reactions to inconsiderate behavior. *Journal of Social and Clinical Psychology, 21,* 427-440.

Newman, L. S., & McKinney, L. C. (2002). Repressive coping and threat-avoidance: An idiographic Stroop study. *Personality and Social Psychology Bulletin, 28,* 409-422.

Newman, L. S. (2001). Coping and defense: No clear distinction. *American Psychologist, 56*, 760-761. (comment).

Pomerantz, E., & Newman, L. S. (2000). Looking in on the children: Using developmental research as a tool for hypothesis testing and model development in social psychology. *Personality and Social Psychology Review, 4,* 300-316.

Newman, L. S. (1999). Motivated cognition and self-deception. *Psychological Inquiry, 10,* 59-63.

Newman, L. S., & Hedberg, D. A. (1999). Repressive coping and the inaccessibility of negative autobiographical memories: Converging evidence. *Personality and Individual Differences, 27*, 45-53.

Newman, L. S., Duff, K. J., Schnopp-Wyatt, N., Brock, B, & Hoffman, Y. (1997). Reactions to the Simpson verdict: "Mindless tribalism" or motivated inference processes? *Journal of Social Issues, 53,* 547-562.

Duff, K. J., & Newman, L. S. (1997). Individual differences in the spontaneous construal of behavior: Idiocentrism and the automatization of the trait inference process. *Social Cognition, 15,* 217-241.

Newman, L. S., Duff, K. J., & Baumeister, R. F. (1997). A new look at defensive projection: Thought suppression, accessibility, and biased person perception. *Journal of Personality and Social Psychology, 72,* 980-1001.

Newman, L. S. (1997). Intergalactic hostages: People who report abduction by UFOs. *Journal of Social and Clinical Psychology, 16,* 151-177.

Newman, L. S., & Wadas, R. F. (1997). When the stakes are higher: Self-esteem instability and self-handicapping. *Journal of Social Behavior and Personality, 12,* 217-233.

Penn, D. L., Corrigan, P. W., Bentall, R. P., Racenstein, J. M., & Newman, L.S. (1997). Social cognition in schizophrenia. *Psychological Bulletin, 121,* 114-132.

Newman, L. S., Duff, K. J., Hedberg, D. A., & Blitstein, J. (1996). Rebound effects in impression formation: Assimilation and contrast effects following thought suppression. *Journal of Experimental Social Psychology, 32,* 460-483.

Uleman, J. S., Newman, L. S., & Moskowitz, G. B. (1996). People as spontaneous interpreters: Evidence and issues from spontaneous trait inference. In M. Zanna (Ed.), *Advances in Experimental Social Psychology* (Vol. 28, pp. 211-279). San Diego, CA: Academic press.

Newman, L. S., & Baumeister, R. F. (1996). Not just another false memory: Further thoughts on UFO abduction narratives. *Psychological Inquiry, 7,* 185-197.

Newman, L. S., & Baumeister, R. F. (1996). Toward an explanation of the UFO abduction phenomenon: Hypnotic elaboration, extraterrestrial sadomasochism, and spurious memories. *Psychological Inquiry, 7,* 99-126.

Newman, L. S. (1996). Trait impressions as heuristics for predicting future behavior. *Personality and Social Psychology Bulletin, 22,* 395-411.

Newman, L. S., Cooper, J., & Ruble, D. N. (1995). Gender and computers: II. The interactive effects of knowledge and constancy on gender-stereotyped attitudes. *Sex Roles, 33,* 325-351.

Baumeister, R. F., & Newman, L. S. (1994). Why people make stories: Motives that guide the construction of interpretive narratives. *Personality and Social Psychology Bulletin, 20*, 676-690.

Baumeister, R. F., & Newman, L. S. (1994). Self-regulation of cognitive inference and decision processes. *Personality and Social Psychology Bulletin, 20*, 3-19.

Newman, L. S. (1993). How individualists interpret behavior: Idiocentrism and spontaneous trait inference. *Social Cognition, 11*, 243-269.

Newman, L. S., & Uleman, J. S. (1993). When are you what you did? Behavior identification and dispositional inference in person memory, attribution, and social judgment. *Personality and Social Psychology Bulletin, 19*, 513-525.

Newman, L. S., & Ruble, D. N. (1992). Do young children use the discounting principle? *Journal of Experimental Social Psychology, 28*, 572-593

Newman, L. S., Higgins, E. T., & Vookles, J. (1992). Self-guide strength and emotional vulnerability: Birth order as a moderator of self-affect relations. *Personality and Social Psychology Bulletin, 18*, 402-411.

Uleman, J. S., Newman, L. S., & Winter, L. (1992). Can personality traits be inferred automatically? Spontaneous inferences require cognitive capacity at encoding. *Consciousness and Cognition, 1*, 77-90.

Newman, L. S. (1991). Why are traits inferred spontaneously? A developmental approach. *Social Cognition, 9*, 221-253.

Newman, L. S., & Uleman, J. S. (1990). Assimilation and contrast effects in spontaneous trait inference. *Personality and Social Psychology Bulletin, 16*, 224-240.

Newman, L. S., Uleman, J. S., & Lipsitt, N. (1988). Limits on the spontaneity of trait inference. *Representative Research in Social Psychology, 18*, 15-39

Newman, L. S., & Ruble, D. N. (1988). Stability and change in self-understanding: The early elementary school years. *Early Child Development and Care, 40*, 77-99.

Ruble, D. N., Newman, L. S., Rholes, W. S., & Altshuler, J. (1988). Children's 'naive psychology': The use of behavioral and situational information for the prediction of behavior. *Cognitive Development, 3*, 89-112.

Book chapters

Appelle, S., Lynn, S. J., Newman, L. S., & Malaktaris, A. (2014). Alien abduction experiences. In E. Cardeña, S. J. Lynn, & S. Krippner (Eds.), *Varieties of anomalous experience: Examining the scientific evidence* (*2nd Edition*, pp. 213-1240). Washington, D.C.: APA books. (An extensively revised update of a chapter originally published in 2000).

Newman, L. S. (2007). Beyond situationism: The social psychology of genocide and mass killing. In H. Kramer (Ed.), *NS-Täter aus interdisziplinärer Perspektive* (pp. 107-119). München, Germany: Meidenbauer

Newman, L. S., & Caldwell, T. L. (2005). Allport's "Living Inkblots": The role of defensive projection in stereotyping and prejudice. In J. F. Dovidio, P. Glick, and L. A. Rudman (Eds.). *On the Nature of Prejudice: Fifty years after Allport* (pp. 377-392). Malden, MA: Blackwell Publishing.

Ottati, V., Bodenhausen, G. V., & Newman, L. S. (2005). Social psychological models of mental illness stigma. In P. W. Corrigan (Ed.), *On the stigma of mental illness: Practical strategies for research and social change* (pp. 99-128). Washington, D.C.: American Psychological Association Press.

Newman, L. S., & Erber, R. (2002). Epilogue: Social psychologists confront the Holocaust: An overview. In L. S. Newman & R. Erber (Eds.), *Understanding Genocide: The social psychology of the Holocaust* (pp. 325-345). Oxford University Press.

Newman, L. S. (2002). What is a "social-psychological" account of perpetrator behavior? The person versus the situation in Goldhagen's *Hitler's Willing Executioners*. In L. S. Newman & R. Erber (Eds.), *Understanding Genocide: The social psychology of the Holocaust* (pp. 43-67). Oxford University Press.

Newman, L. S. (2001). What is "social cognition?" Four approaches and their implications for schizophrenia research. In P. W. Corrigan & D. L. Penn (Eds.), *Social cognition and schizophrenia* (pp. 41-72). Washington, D.C.: APA books.

Newman, L. S. (2001). A cornerstone for the science of interpersonal behavior? Person perception and person memory, past, present, and future. In G.B. Moskowitz (Ed.), *Cognitive social psychology: The Princeton symposium on the legacy and future of social cognition* (pp.191-207). Mahwah, NJ: Lawrence Erlbaum Associates.

Appelle, S., Lynn, S. J., & Newman, L. S. (2000). Alien abduction experiences. In E. Cardeña, S. J. Lynn, & S. Krippner (Eds.), *Varieties of anomalous experience: Examining the scientific evidence* (pp. 253-282). Washington, D.C.: APA books.

Newman, L. S., & Baumeister, R. F. (1998). Abducted by aliens: spurious memories of interplanetary masochism. In S. Lynn & K. M. McConkey (Eds.), *Truth and Memory* (pp. 284-303). New York: Guilford Publications.

Liberman, A., Newman, L. S., & Chaiken, S. (1998). Rethinking the role of facilitation and inhibition in stereotyping. In R. S. Wyer Jr. (Ed.), *Advances in Social Cognition* (Vol. 11, pp. 145-162). Mahwah, NJ: Erlbaum.

Baumeister, R. F., & Newman, L. S. (1995). The primacy of stories, the primacy of roles, and the polarizing effects of interpretive motives: Some propositions about narratives. In R. S. Wyer (Ed.), *Advances in Social Cognition: Vol. 8. Knowledge and memory: The real story* (pp. 97-108). Hillsdale, NJ: Erlbaum.

Rholes, W. S., Newman, L. S., & Ruble, D. N. (1990). Understanding self and other: Developmental and motivational aspects of perceiving people in terms of invariant dispositions. In E. T. Higgins & R. M. Sorrentino (Eds.), *Handbook of motivation and cognition* (Vol. 2, pp. 369-407). New York: Guilford Publications.

Newman, L. S., & Uleman, J. S. (1989). Spontaneous trait inference. In J. S. Uleman & J. A. Bargh (Eds.), *Unintended thought* (pp. 155-188). New York: Guilford Publications.

Newsletter and other non-peer reviewed publications

Newman, L. S. (2013). Clutch hitting in the major leagues: a psychological perspective. *Baseball Research Journal, 42*, 42-46.

Newman, L. (2012). A Note on style from the persnickety BASP editor. *Dialogue* (The official newsletter of the Society for Personality and Social Psychology), *16*(1), 36.

Winer, E. S., & Newman, L. S. (2011). Defensive Processes. In Dunn, D. S. (Ed.), *Oxford Bibliographies Online (OBO): Psychology.* New York: Oxford University Press.

Newman, L. S. (2010). Editorial. *Basic and Applied Social Psychology*, *32*, 1-1.

Newman, L. S. (2009). Genocide. In J. Levine & M. Hogg (eds.), *The Encyclopedia of Group Processes and Intergroup Relations*. Thousand Oaks, CA: Sage Publications.

Newman, L. S. (2008, December 24). Not so ordinary men. [Review of the book *The Psychology of Genocide*]. *PsycCRITIQUES-Contemporary Psychology: APA Review of Books*, 53 (No. 52), Article 4. Retrievable from the *PsycCRITIQUES* database.

Newman, L. S., & Silver, S. (2008). Trait inference. In W. A. Darity, Jr. (Ed.), *International Encyclopedia of the Social Sciences, 2nd edition* (Vol. 8, p. 424). Detroit, MI: Macmillan Reference USA.

Newman, L. S. (2007, August 29). Declaring War on Civilians [Review of the book *What is genocide?*]. *PsycCRITIQUES-Contemporary Psychology: APA Review of Books*, 52 (No. 35), Article 1. Retrievable from the *PsycCRITIQUES* database.

Newman, L. S. (2007). Projection. In R. F. Baumeister & K. D. Vohs (Eds.), *Encyclopedia of social psychology* (Vol. 2, 707-708). Thousand Oaks, California: Sage Publications.

Newman, L. S., & Folmar, E. L. (2004). Hometown heroes in the All Star game. *Baseball Research Journal*. *33*, 100-102.

Newman, L. (2003). Media influence on violence and aggression: The anti-comics crusade of the 1950s. *Dialogue* (The official newsletter of the Society for Personality and Social Psychology), *18*(2), 28-29.

Textbook:

Newman, L. S., & Erber, R. (2015). *Social psychology: A Storytelling Approach*. San Diego, CA: Cognella.

Edited book:

Newman, L. S., & Erber, R. (2002). *Understanding Genocide: The social psychology of the Holocaust*. Oxford University Press. (Polish language edition: 2009).

Papers under revision:

Newman, L. S., Eccleston, C. P., & Oikawa, M. Ignoring biased feedback: Membership in a stigmatized group as a moderator of mnemic neglect. *Journal of Social Psychology.*

Bakina, D. A., & Newman, L.S. Rethinking the consequences of people's beliefs about the cases and changeability of sexual orientation. *Psychology of Sexual Orientation and Gender Diversity*.

Paper under review:

Tang, Y., & Newman, L. S. Do Beliefs about Psychologists' Political Biases Matter? Perceived Political Ideology Moderates How Laypeople Construe Research on Wrongdoing. *Journal of Applied Social Psychology*.

Symposia Chaired:

Newman, L. S. (2014, February). Giving Social Psychology Away—And Having it Thrown Back in our Faces. Organized for the annual meeting of the Society for Personality and Social Psychology, Austin, TX.

Green, J. D., & Newman, L. S. (2009, February). Motivated Forgetting: The Who, the When, and the Why. Organized for the annual meeting of the Society for Personality and Social Psychology, Tampa, FL.

Newman, L. S. (2003, February). "It ain't necessarily so": Revisiting some of social psychology's citation classics. Organized for the annual meeting of the Society for Personality and Social Psychology, Hollywood, CA.

Newman, L. S. (2002, February). Attitudinal ambivalence: Implications for classic and contemporary issues in the study of attitudes. Organized for the annual meeting of the Society for Personality and Social Psychology, Savannah, GA.

Newman, L. S., & Erber, R. E. (Co-chairs) (1998, October). Social-psychological perspectives on genocide: Understanding perpetrator behavior. Organized for the annual meeting of the Society for Experimental Social Psychology, Lexington, KY.

Also organized the 1997 and 2002 meetings of the Social Psychologists of Chicago (SPOC).

Invited presentations:

Newman, L. S. (2014, November). Why did Jews become scapegoats in Nazi Germany? Talk given at the Arkansas Holocaust Conference, invited by the Arkansas Holocaust Education Committee (AHEC).

Newman, L. S. (2013, August). School shootings and mental illness stigmas. Talk given at the 5th annual Forensic Psychiatry conference, Hutchings Psychiatric Center, Syracuse, NY.

Newman, L. S. (2011, November). The social psychology of bystanders and the perils of passivity. Talk given at the Arkansas Holocaust Conference, invited by the Arkansas Holocaust Education Committee (AHEC).

Newman, L. S. (2008, January). Genocide and mass killing: Lessons from Social Psychology. Presented at the Houston Holocaust Museum, Houston, TX, as part of the Warren Fellowship for Future Teachers program.

Newman, L. S. (2001, November). Attitudes as goal-derived categorizations: Rethinking social psychology's "most distinctive and indispensable concept". Paper presented at the Vancouver Symposium on Social Cognition and Motivation, Vancouver, BC.

Newman, L. S. (2001, May). The banality of secondary sources: Why social psychologists have misinterpreted Arendt's thesis. Paper presented at "Eichmann in Jerusalem: Forty years later", conference held at DePaul University, Chicago, IL.

Newman, L. S. (2000, January). Who would wish for the trauma? Explaining UFO abduction memories. Paper presented at the Fermi National Accelerator Laboratory colloquium series, Batavia, IL.

Newman, L. S. (1999, April). The ups and downs of a career in research — Or, why I spent six months in my lab watching people press buttons, solve anagrams, and fill out questionnaires. Keynote speech at the Chicago Undergraduate Psychology Research Conference, Northwestern University, Evanston, IL.

Newman, L. S. (1998, May). Defensive projection as motivated trait inference: A social psychological analysis of a psychoanalytic phenomenon. Invited talk given at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

Newman, L. S. (1998, January). A cornerstone for the science of interpersonal behavior? Person perception and person memory, past, present, and future. Paper presented at the Future Directions in Social Cognition conference, Princeton, NJ.

Other invited colloquia and brownbag presentations at Northwestern University, Loyola University, DePaul University, University of Chicago (Psychology Department), University of Chicago (Business School), Purdue University, University of Illinois at Urbana-Champaign, Gettysburg College, Miami of Ohio, SUNY Binghamton.

Conference presentations:

Newman, L. S., & Tang, Y. (2014, May). The Paradoxical Effect of "Stigma-Busting" Messages about Mental Illness. Paper presented at the 2014 meeting of the Midwestern Psychological Association, Chicago, IL

Newman, L. S., & Tang, Y. (2014, February). Responsibility explained away: the effects of different attributional accounts of wrongdoing on laypeople's perceptions of responsibility. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Austin, TX.

Tan, M., Newman, L. S., & Zhang, B. (2014, February). A cross-cultural investigation of the processing of self-threatening information. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Austin, TX.

Tang, Y., & Newman, L. S. (2013, January). Laypeople's Perceived Political orientation of psychologists moderates their judgment of psychologists' responsibility attribution to wrongdoers. Poster presented at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.

Newman, L. S., Bakina, D. A., & Tang, Y. (2013, January). Could "stigma busting" messages about mental illness backfire? Poster presented at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.

Tang, Y., & Newman, L. S. (2012, May). Factors that moderate perceptions of social-psychological. explanations of wrongdoing. Paper presented at the Midwestern Psychological Association, Chicago, IL.

Winer, E. S., Cervone, D., Rocus, S., Newman, L. S., & Snodgrass, M. (2012, May). Subchance perception of positive information. Paper presented at the 24th annual meeting of the Association for Psychological Science, Chicago, IL.

Tang, Y., & Newman, L. S. (2012, January). Cross-cultural differences in attributional styles affect perceptions of social psychological explanations of wrongdoing. Poster presented at the annual meeting of the Society for Personality and Social Psychology, San Diego, CA.

Newman, L. S., Miller, L. S., Ferguson, M. A., Webb, M., & Mishra, A. (2012, January). Group members' willingness to apologize and compensate for wrongdoing: The source of information about the injustice matters. Poster presented at the annual meeting of the Society for Personality and Social Psychology, San Diego, CA.

Newman, L. S., & Stewart, W. (2011, January). Studs vs. self-hating sinners: The sexual double standard for gay and straight men. Poster presented at the annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.

Bakina, D. A., & Newman, L. S. (2011, January). Rethinking people's beliefs about causes of sexual orientation. Poster presented at the annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.

Newman, L. S., & Kraynak, L. R (2010, January). When “I’m sorry” isn’t good enough: Immediate reactions to apologies depend on the ambiguity of the transgression. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.

Bakina, D. A., & Newman, L. S. (2010, January). Need to evaluate as a moderator of mnemic neglect. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.

Winer, E. S., Cervone, D., Newman, L. S., & Snodgrass, M. (2010, November). High anxiety and automatic response style predict differential identification of briefly-presented positive and negative words. Poster presented at the annual meeting of the Association of Behavioral & Cognitive Therapies, San Francisco, CA.

Newman, L. S., Eccleston, C. P., & Oikawa, M. (2009, February). Ignoring biased feedback: Membership in a stigmatized group as a moderator of mnemic neglect. Paper presented at the annual meeting of the Society for Personality and Social Psychology, Tampa, FL.

Bakina, D. A., & Newman, L. S. (2008, May). Resistance to social psychological explanations of wrongdoing: Are interactionist accounts more palatable? Poster presented at the 2008 annual meeting of the American Psychological Society, Chicago, IL.

Newman, L. S. (2008, May). The motivational underpinnings of alien abduction narratives. Presented in the symposium "The abduction experience: False memory or more," (Dr. Don Donderi, chair) at the 2008 annual meeting of the American Psychological Society, Chicago, IL.

Winer, E. S., Newman, L. S., & Snodgrass, M. (2008, February). Subliminal perception of pleasant and unpleasant words: Interactive effects of anxiety and social desirability. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.

Newman, L. S. (2007, October). What can we learn from repressors' undesired selves? Paper presented at the Fourth International Conference on the (Non)expression of emotions in health and disease, Tilburg, The Netherlands.

Nibert, J. A., Wiley, J., & Newman, L. S. (2007, May). Cultural differences in perceptions of regret. Poster presented at the 2007 meeting of the American Psychological Society, Washington, D.C.

Newman, L. S. (2006, October). Hanna Arendt was an interactionist: Reframing the social psychological implications of *Eichmann in Jerusalem*. Paper presented at the annual meeting of the Society for Experimental Social Psychology, Philadelphia, PA.

Silver, A., Nibert, J. A., Newman, L.S., & Winer, E. S. (2006, June). Threat and mnemic neglect: Recall biases of repressors. Poster presented at the 2006 meeting of the American Psychological Society, New York, NY.

Newman, L.S. (2005, July). Beyond situationism: The social psychology of genocide and mass killing. Paper presented at the 2005 meeting of the International Society of Political Psychology, Toronto, Canada.

Newman, L.S., Nibert, J. A., Silver, A., Gilliam, W. P., & Meehan-Coussee, K. A. (2005, May). Development of a brief measure of ambivalent feelings towards people with mental illness. Poster presented at the 2005 meeting of the Midwestern Psychological Association, Chicago, IL.

Newman, L. S., & Chamberlin, B. W. (2005, February). Ambivalence and automatic evaluation. Poster presented at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.

Caldwell, T. L., & Newman, L. S. (2004, July). Repressors' threat sensitivity in a spontaneous vs. controlled inference task. Poster presented at the 12th European Conference for Personality Psychology, Groningen, The Netherlands.

Newman, L. S., Rudnicki, A. G., Silver, A., & Keys, D. (2004, May). Polarized impressions of the mentally ill: Revisiting the ambivalence response-amplification hypothesis. Poster presented at the 2004 meeting of the Midwestern Psychological Association, Chicago, IL.

Newman, L. S. (2003, February). Walter Lippmann's cognitive social psychology: *Public opinion* revisited. Paper presented at the annual meeting of the Society for Personality and Social Psychology, Hollywood, CA.

Newman, L. S., & Chamberlin, B. W. (2002, February). On cigarettes, ice cream, and dentists: The role of ambivalence and context in automatic evaluation. Paper presented at the annual meeting of the Society for Personality and Social Psychology, Savannah, GA.

Caldwell, T., Newman, L. S., Griffin, T. D., & Chamberlin, B. W. (2001, June). Thought suppression, projection, and the development of stereotypes. Poster presented at the annual meeting of the American Psychological Society, Toronto, Canada.

Newman, L. S., Caldwell, T. L., & Griffin, T. D. (2000, June). The psychological significance of the undesired self: Repressive coping as an illustrative example. Paper presented at the annual meeting of the American Psychological Society, Miami, FL.

McKinney, L. C., & Newman, L. S. (2000, May). Predicting others' responses to one's own misdeeds. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

Newman, L. S., Legg, J. A., & Varallo, M. M. (1999, April). Cross-cultural differences in the description of other people: A study of letters of recommendation. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

McKinney, L. C., & Newman, L. S. (1999, April). Recalling the past versus envisioning the future. Poster presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

Newman, L. S. (1998, October). What is a "social-psychological" account of perpetrator behavior? The person versus the situation in Goldhagen's *Hitler's Willing Executioners*. Paper presented at the annual meeting of the Society for Experimental Social Psychology, Lexington, KY.

Lynn, S. J., Appelle, S., & Newman, L. (1998, August). Close encounters of the third kind: The Alien Abduction Experience Examined. Paper presented at the annual meeting of the American Psychological Association, San Francisco, CA.

Newman, L. S. (1997, November). UFO abduction narratives: The story behind the stories. Paper presented at annual meeting of the Society for Clinical and Experimental Hypnosis, Washington, DC.

Newman, L. S. (1997, August). I'm okay, you're a pig: Defensive projection of personal faults. Paper presented at the annual meeting of the American Psychological Association, Chicago, IL.

Newman, L. S., Duff, K. J., Schnopp-Wyatt, N., Brock, B., & Hoffman, Y. (1997, May). Reactions to the Simpson verdict: "Mindless Tribalism" or motivated inference processes? Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

Newman, L. S., & Oros, S. M. (1996, May). Do firstborns have higher achievement motivation? The moderating role of intrinsic/extrinsic orientations. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

Hedberg, D. A., Newman, L. S., & McKinney, L. C. (1996, May). Repressors and avoidant information processing: A Stroop study. Poster presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

Newman, L. S. (1995, October). Spontaneous trait inference as a culturally specific process. Paper presented at the annual meeting of the Society for Experimental Social Psychology, Washington, D. C.

Newman, L. S. (1995, August). Intergalactic hostages: People who report abduction by UFOs. Paper presented at the annual meeting of the American Psychological Association, New York, NY.

Newman, L. S., Duff, K. J., & Hedberg, D. A. (1995, May). Thought Suppression and Impression Formation: A Self-induced Contrast Effect. Poster presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

Duff, K. J., Newman, L. S., & Wolsko, C. (1995, May). Culture and spontaneous inferences. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

Newman, L. S., & Baumeister, R. F. (1994, October). Consequences of suppressing self-knowledge: Defensive projection revisited. Paper presented at the annual meeting of the Society for Experimental Social Psychology, Lake Tahoe, NV.

Newman, L. S., & Baumeister, R. F. (1994, August). "Who would wish for the trauma?": Explaining UFO abduction accounts. Paper presented at the annual meeting of the American Psychological Association, Los Angeles, CA.

Boden, J. M., Newman, L. S., & Baumeister, R. F. (1994, June). Attention shift as a means of perceptual defense. Poster presented at the annual meeting of the American Psychological Society, Washington, DC.

Newman, L. S., & Baumeister, R. F. (1993, April). How Others Mirror our Fears: Explaining Defensive Projection. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

Newman, L. S. (1992, April). Idiocentrism and spontaneous trait inference. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

Newman, L. S., Higgins, E. T., & Vookles, J. (1990, August). Self-guide strength and emotional vulnerability: Birth order effects. Poster presented at the annual meeting of the American Psychological Association, Boston, MA.

Newman, L. S. (1990, April). Development of the stable disposition concept and spontaneous trait inference. Poster presented at the annual meeting of the Western Psychological Association, Los Angeles, CA.

Newman, L. S. (1989, June). Predicting other people's behavior: Developmental and individual differences. Poster presented at the first annual meeting of the American Psychological Society, Arlington, VA.

Newman, L. S., & Ruble, D. N. (1988, April). Children's friendships and the discounting principle: Age and motivational-experiential differences. Poster presented at the annual meeting of the Eastern Psychological Association, Buffalo, NY.

Newman, L. S., & Ruble, D. N. (1988, April). Children's use of the discounting principle: Disposition and entity causes. Poster presented at the annual meeting of the Western Psychological Association, San Francisco, CA.

Newman, L. S., Ruble, D. N., & Rholes, W. S. (1987, April). Children's understanding of the causes of behavior. Poster presented at the biennial meeting of the Society for Research in Child Development, Baltimore, MD.

Winter, L., Uleman, J. S., & Newman, L. S. (1986, August). The encoding specificity of social judgments: A direct test. Poster presented at the annual meeting of the American Psychological Association, Washington, DC.

Newman, L. S., Uleman, J. S., & Winter, L. (1986, April). Do trait inferences require cognitive capacity? Paper presented at the annual meeting of the Eastern Psychological Association, New York, NY.

Major departmental and university service at the University of Illinois at Chicago:

Chair of social-personality division of the Psychology Department, 2004-2006
Psychology Department Hiring Priorities Committee (Chair), 2005-2006
Honors College adviser, 2004-2006
Director of Graduate Studies, Psychology Department, 1999-2002
UIC Faculty Senate, 1998-2001, 2003-2006
Committee on Graduate Studies, Psychology Department, 1997-1999
Editor of electronic departmental newsletter, 1997-1999
Human Subjects Compliance Committee, Psychology Department, 1994-1999

Major departmental and university service at Syracuse University:

Director of the Social Area, Psychology Department, 2007-
Executive committee, Psychology Department, 2008-
Chairperson of the Executive committee, Psychology Department, 2009-2011, 2013-
Allport Project committee, Psychology Department, 2008-2009